

# education

#### California Polytechnic State University, San Luis Obispo

Bachelor of Science in Graphic Communication, with Concentration in Graphic Communication Management President's List 2018-19, 2019-2020

## Student College-Based Fee (CBF) Committee

» Three student committee to develop a list of needs for the department and decide where to allocate surplus funds

# experience

# WOrk Senior Marketing & Design Coordinator for Hensel Phelps

Irvine, California | February 2024-April 2024

- » Consistently serves as the Hensel Phelps Marketing Lead on RFQ/RFP pursuits
- » Led all graphic design projects for the SoCal region including original logos/branding for internal entities, presentation creation, print collateral, event marketing, email marketing, etc.
- Manages, creates graphics, and formats RFQ/RFP responses contributing to the win of over five projects, a value of \$2B
- Trains and mentors team members in Adobe Creative Cloud products, email marketing software, and proposal creation, fostering the train your replacement philosophy at Hensel Phelps

# Marketing Coordinator for Hensel Phelps

Irvine, California | March 2022-February 2024

- » Collaborates with the Project Development team to develop strategies for both internal and external marketing for the just over 950 salaried employees in the Southern California region at Hensel Phelps
- Manages, creates graphics, and formats RFQ/RFP responses contributing to the win of over five projects, a value of \$2B
- » Designs logos, graphics, print collateral, digital collateral, email campaigns, etc.
- » Led my team in the coordination, design, print production, and installation of all custom artwork in our new, multi-million dollar regional office renovation. Phases 1 and 2 totaled 36 large acrylic and full-wall vinyl pieces
- » Develops a project specific marketing plan and leads marketing for over five regional projects, over \$3 billion in value
- » Assists in project photography, event photography, and other general photography for the region

#### Marketing Specialist for Cardinal Financial Limited, Partnership

Irvine, California (remote) | September 2021-February 2022

- » Designs and manages our 20+ branch websites using skills in UI/UX design
- » Designs and creates collateral (print collateral, email graphics, social media graphics, digital collateral, etc.)
- » Designs, manages, and produces original social media content for multiple accounts
- » Leads the team in original content writing for collateral, websites, and professional bios

## Marketing Assistant for Cardinal Financial, Limited Partnership

Irvine, California (remote) | August 2020-September 2021

- » Specialized in graphic design, starting with 3 branches then scaled to 20+
- » Integrated and created new design templates for our division websites
- » Spearheaded the brand look for our The Cady Group division-wide collateral

#### Sales Manager for University Graphic Systems

San Luis Obispo, California | April 2019-June 2020

- » Generated increase in sales for the company through sales campaigns, cold calls, advertising, and more
- » Trained interns in sales techniques and best practices
- » Collected data through ad analytics, demographics on campus, previous sales, and more

#### Design and Marketing Intern for the Paso Robles Chamber of Commerce

Paso Robles, California | April 2019-September 2019

- » Branded and marketed the Economic Development Department through new initiatives and campaigns
- Formatted/designed documents for the City of Paso Robles, including a Business Start-Up Guide and an Economic Profile
- » Collaborated to create two new websites and kept them up to date

# skills

#### Adobe Creative Suite

- » Illustrator
- InDesign
- » Photoshop
- Lightroom
- Premiere Pro

# **Marketing Softwares**

- » ActiveCampaign
- » ClickDimensions
- » Microsoft CRM
- » Hootsuite
- » Monday.com

#### General Skills

- » Photography
- » Graphic Design
- » Preflight and Print
- Production » Professional Copywriting
- » Social Media
- » UI/UX Design
- » Web Design
- » Logos and Branding
- » Layout/Publication Design